"PERFECT

No. 615

HANDLE''



REGISTERED TRADE MARK

Tools

LEGAL TENDERS

LIKE

U. S. CURRENCY

AND JUST

AS HARD TO COUNTERFEIT

SOLD BY JOBBERS



"PERFECT HANDLE"

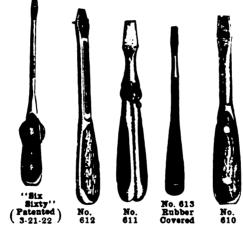
Registered Trade Mark

SCREW DRIVERS

The "Six-Sixty" and also the original No. 609 "Perfect Handle"
Screw Drivers are furnished with the Distinctive Spot on the Blade (an attractive relieved design) giving the size.

PROTECTION





SOLE MANUFACTURERS
OF "PERFECT HANDLE" PRODUCTS

"PERFECT HANDLE" Hammer



"PERFECT HANDLE" Valve Spring Lifter



THE H. D. SMITH & CO.

PLANTSVILLE, CONN.

Pacific Coast Sales Agents: J. J. BEOWN SALES CO., 618 American Bank Building, Los Angeles, Cal.

Southern States Sales Agents: JOHN K. WILSON CO., Baltimore, Md.



NEW "SIX-SIXTY" SCREW DRIVER

The H. D. Smith Company, probably the oldest drop forgers in the United States, the beginning of whose establishment dates back to 1850, have placed on the market a new "Six-Sixty" screw driver which is a perfect handle standard, solid one-piece drop forging with handle inserted under tons of pressure and then riveted.

The wings are appreciated when used with greasy or sweatty hands, for in stubborn cases a wrench could be applied to the wings; furthermore, when the screw driver is laid down by a workman, it will not roll away. They claim it is the best screw driver made, and it is

likewise an equally good drawer of screws.

It is their policy to live up to their slogan, "Originators, not imitators."

Lewis H. Schmitt, vice-president, was in charge of sales for 18 years, and upon Mr. Schmitt's death, in December, 1921, H. P. Kniskern, formerly the buyer of one of the largest railroad supply jobbers in the United States, became sales manager.

Recently they appointed the J. J. Brown Sales Co. of Los Angeles as the perfect handle sales representative on the Pacific Coast, who are one of the most enterprising representatives in the West.

The members of this sales organization enjoy a high reputation as being exceptionally well posted men.



Pacific Coast Agents:
J. J. BROWN SALES CO.,
Los Angeles, Cal.

Southern Agents:

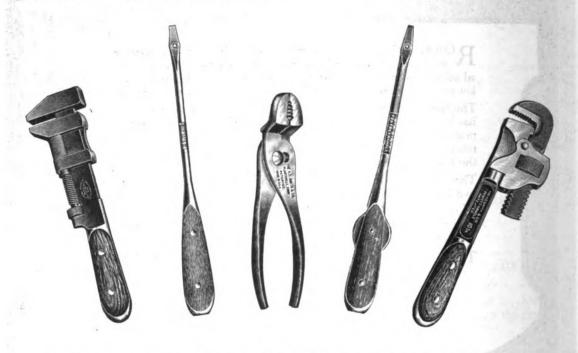
JOHN K. WILSON CO.,

Baltimore, Md.

PUSH

Poor tools, like dirty faces, shame their owners Good tools yield good profits. They make repeat sales

Hardware merchants realize more and more that good tools give their store a quality reputation and bring more business from mechanics and general users. To push goods of The H. D. Smith & Co. will mean steady and profitable sales year in and year out.



Write your wholesaler or us for full information regarding the "PER-FECT HANDLE" and "SharpenEzy" Tools, Carpenters' and Blacksmiths' Pincers, Lineman's Climbers, "Enchased" Joint Pliers, the great "Gittatit" Offset Slip Joint Plier and "Rubber Covered" Screw Drivers.

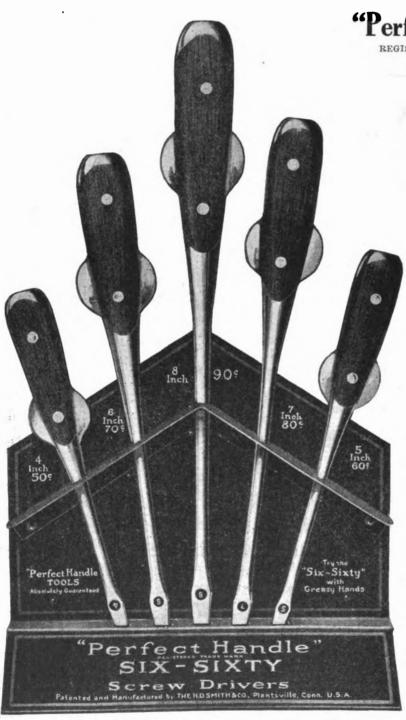
THE H. D. SMITH & CO.

Sole Manufacturers of "Perfect Handle" Products

Pacific Coast Representative: J. J. BROWN SALES CO., Los Angeles PLANTSVILLE, CONN.

Southern Representative: JOHN K. WILSON CO., Baltimore, Md.





"Perfect Handle"

REGISTERED TRADE MARK

A RETAILERS
ASSORTMENT OF

"Perfect Handle"
"SIX-SIXTY"
Screw Drivers

CONSISTS OF ONE METAL DISPLAY STAND

(HANDSOMELY LITHOGRAPHED)

FREE

WITH

1/2 DOZ. EACH 4", 6" and 8"

1/4 DOZ. EACH 5" and 7"

"Perfect Handle"
"SIX-SIXTY"
Screw Drivers

COST TO DEALER

\$9.00

SUGGESTED RETAIL PRICE

\$16.80

ASK YOUR JOBBER

Sole Manufacturers of "Perfect Handle Tools"

The H. D. SMITH & CO.

Southern States
Sales Representatives:
JOHN K. WILSON CO.,
5 Hopkins Pl., Baltimore, Md.

PLANTSVILLE, CONN.

Pacific Coast
Sales Representatives:
J. J. BROWN SALES CO.,
618 Am. Bank Bldg., Los Angeles, Cal.

"PERFECT HANDLE" TRADE MARK SOLE PROPERTY OF H. D. SMITH & COMPANY

H. D. Smith & Company of Plantsville, Connecticut, well-known manufacturers of the "Perfect Handle" line of drop forged tools, recently had brought to their attention the fact that certain dealers are selling a line of inferior tools and screw drivers under the name of the "Perfect Handle," especially under the name of the "Perfect Handle," screw driver. They have served notice on such dealers that this is infringement of the trade mark and patent of the H. D. Smith & Company and that they would not tolerate the sale of any goods under this registered trade mark brand, except goods of their own manufacture.

A manufacturer who exercises the care they do in the making of their tools, is naturally jealous of the reputation and good service to dealers who are handling this line. They intend to protect the trade that has been established and will prosecute all infringers

They will be glad to have any of our readers advise them of any similar instances of infringement of their trade mark.



SOLD BY JOBBERS

THE H. D. SMITH & CO.

PLANTSVILLE, CONN.

Southern States
Sales Representatives:
JOHN K. WILSON CO.,
5 Hopkins Pl., Baltimore, Md.

Sole Manufacturers of "Perfect Handle".
Products

AND THE PROPERTY OF THE PROPER

Pacific Coast
Sales Representatives:
J. J. BEOWN SALES CO.,
18 Am. Bank Bldg., Los Angeles, Cal